

*...AND NOW, A NOTE
FROM OUR FOUNDER...*

Hello and welcome to the 2001 edition of McGuigan & Company Notes.

It has been with great pride that I have been able to witness and participate in the birth and growth to date of McGuigan & Company. When I first founded the practice, in March of 1990, my hope was to establish a professional firm that would have appeal to both small and large clients, with emphasis on honesty, client service and technical proficiency. I am pleased to say that I believe we have now begun to look like that firm I envisioned.

As a firm, we have been blessed with good fortune, as we have been able to add clients from many varied and profitable industries. The exposure to this wide range of businesses has allowed our people to grow as professional advisors and has made us more valuable as consultants to our clients. For this, we thank the loyal business partners we, of course, refer to as clients.

Since the firm's inception, the annual growth rate has not

faltered, averaging an incredible 15% to 20% per year without interruption. The emergence and growth of local business specialty groups such as information technology and construction has fueled much of the firm's business development. Of course, with this growth have come certain challenges to managing change. Change, in our case, usually has meant new professionals to add to the team. Finding the right mix has been, and always will be, the most important obstacle to satisfying our client's demands. To date, we have been fortunate in our quest for discovering young, intelligent and caring professional staff. However, our search for other similar professionals will always remain ongoing.

In November of 1999, the firm moved to its current office location on Highway 34 in Wall, New Jersey. This brand new office environment, which was custom designed for the firm's specific needs, should enable us to house additional staff as well as make room for servicing additional clients.

As a result of this new found "elbow room", we are anxious to move on to the next chapter of the firm's chronicle. I believe there are new, pioneering clients to be serviced in our immediate future. These clients, as well as existing patrons, will bring us a fresh set of cerebrally challenging ideas and queries. As in the past, it will be considered our good fortune to be selected to step up to such demands.

Currently, the firm is actively seeking new business and personal clients that would enjoy working with a firm of our background. Lastly, however, we must once again thank our existing clients for their wonderful and consistent support. It is because of the foundation they have created, that enables us to seek a higher goal as a service provider to perhaps many others over time.

Best wishes in all your business endeavors.

Cordially,

Peter A. McGuigan
Managing Partner