

## ***CLIENT PROFILES***

### **Kel-Tech Construction**

So, you think you have a tough work routine? Try to getting up at 4:00AM six days a week and driving to your favorite public school in Brooklyn, or Queens or the Bronx. Then get up on the roof, that's where most of your workday will take place. One more thing, this goes on all year, without a break for changes in season.

So goes the typical Kel-Tech Construction fixed price contract. The Company, located in the Greenpoint section of Brooklyn and owned by brothers Philip and Vincent Kelleher, specializes in masonry construction services to both municipal and commercial building owners located throughout the five boroughs.



The company, founded in 1992, has developed a name for high quality workmanship and timely job completion. As a result, agencies such as the New York City School Construction Authority have given

the company high marks for bonded facade and interior restoration work completed on many of the older schools still in service. In addition, the company has also become the favored masonry subcontractor for some of the cities larger general contractors.

“We are proud of the reputation Kel-Tech has been able to achieve over the past few years, but we are also aware of how easily we could falter” says Philip Kelleher, company president. “Therefore, my brother Vinny and I make it a point to be quite hands on at as many job sites during the day as we can be. We both believe it is important that our workers know we, as owners, are concerned with the status of each and every job.”

With revenues having increased from \$3 million in 1995 to \$16 million in 2000, the Kelleher's now find it more challenging to stay in touch with each job on a daily basis. “As the company has grown, Philip and I have learned to rely a bit more on our key people, but we know that the core responsibility for job accuracy and profitability remains with us” commented Vinny Kelleher.

McGuigan & Company wishes Kel-Tech best of luck in maintaining and strengthening the great stature the Kellehers have been able to establish in the company's first decade.